

### Final Bonuses / MVRs applicable from 23rd March 2009

It should be noted that these Final Bonus rates and Market Value Reductions and any policy value quotations based upon them are not guaranteed and may be changed at any time without prior notice. Products purchased after 31 July 2001 are underwritten by Scottish Mutual International, and these Final Bonus rates vary according to the month in which the units were purchased. Market Value Reductions are reviewed monthly.

SMI Unitised With-Profits		
Units Purchased In	Pensions (Series 3)	Non-Pensions (Series 4)
August 2001	-30%	-28%
September 2001	-26%	-24%
October 2001	-28%	-27%
November 2001	-30%	-28%
December 2001	-30%	-28%
January 2002	-29%	-28%
February 2002	-29%	-27%
March 2002	-30%	-28%
April 2002	-27%	-26%
May 2002	-26%	-24%
June 2002	-23%	-21%
July 2002	-19%	-17%
August 2002	-19%	-17%
September 2002	-14%	-13%
October 2002	-15%	-14%
November 2002	-16%	-15%
December 2002	-14%	-12%
January 2003	-12%	-10%
February 2003	-11%	-10%
March 2003	-11%	-9%
April 2003	-13%	-11%
May 2003	-13%	-12%
June 2003	-14%	-13%
July 2003	-15%	-13%
August 2003	-16%	-15%
September 2003	-14%	-13%
October 2003	-15%	-14%
November 2003	-15%	-14%
December 2003	-15%	-14%
January 2004	-16%	-15%
February 2004	-17%	-16%
March 2004	-17%	-15%
April 2004	-16%	-15%
May 2004	-16%	-14%
June 2004	-16%	-15%
July 2004	-15%	-14%
August 2004	-16%	-15%
September 2004	-16%	-15%
October 2004	-16%	-15%
November 2004	-17%	-16%
December 2004	-17%	-16%
January 2005	-18%	-17%
February 2005	-18%	-17%
March 2005	-18%	-17%
April 2005	-18%	-17%
May 2005	-20%	-19%
June 2005	-21%	-20%
July 2005	-23%	-22%
August 2005	-23%	-22%
September 2005	-23%	-22%
October 2005	-22%	-21%
November 2005	-23%	-22%
December 2005	-24%	-23%
January 2006	-25%	-24%
February 2006	-25%	-24%
March 2006	-25%	-25%
April 2006	-25%	-24%
May 2006	-23%	-22%
June 2006	-23%	-22%
July 2006	-23%	-23%
August 2006	-25%	-24%
September 2006	-25%	-25%
October 2006	-26%	-26%
November 2006	-26%	-25%
December 2006	-27%	-26%

SMI Unitised With-Profits		
Units Purchased In	Pensions (Series 3)	Non-Pensions (Series 4)
January 2007	-27%	-26%
February 2007	-26%	-25%
March 2007	-26%	-26%
April 2007	-27%	-27%
May 2007	-29%	-28%
June 2007	-28%	-28%
July 2007	-26%	-26%
August 2007	-27%	-27%
September 2007	-27%	-27%
October 2007	-28%	-28%
November 2007	-27%	-27%
December 2007	-27%	-27%
January 2008	-23%	-23%
February 2008	-22%	-22%
March 2008	-21%	-21%
April 2008	-23%	-22%
May 2008	-22%	-22%
June 2008	-17%	-17%
July 2008	-18%	-18%
August 2008	-19%	-19%
September 2008	-16%	-16%
October 2008	-10%	-10%
November 2008	-8%	-8%
December 2008	-9%	-8%
January 2009	-7%	-6%
February 2009	-1%	-1%

A Market Value Reduction of 1% applies to units purchased after February 2009

PLL Conventional With-Profits Terminal Bonuses					
Commencement Year	Life RP (Endowment Assurance)	Pensions E-Type (Regular Premium)	Pensions E-Type (Single Premium)	Pensions SEDA (Regular Premium)	Pensions SEDA (Single Premium)
2008	0% (0%)	0% (0%)	0% (0%)	0% (0%)	35% (0%)
2007	0% (0%)	0% (0%)	0% (0%)	15% (15%)	35% (47%)
2006	0% (0%)	0% (0%)	0% (0%)	25% (30%)	45% (62%)
2005	0% (0%)	0% (0%)	0% (4%)	35% (41%)	50% (71%)
2004	9% (0%)	0% (0%)	15% (22%)	50% (53%)	90% (103%)
2003	9% (11%)	10% (5%)	15% (25%)	65% (5%)	90% (32%)
2002	9% (11%)	20% (9%)	15% (24%)	65% (13%)	90% (32%)
2001	9% (11%)	8% (9%)	0% (0%)	58% (6%)	65% (0%)
2000	9% (13%)	8% (9%)	0% (0%)	58% (3%)	65% (0%)
1999	10% (16%)	8% (10%)	0% (0%)	0% (0%)	0% (0%)
1998	13% (18%)	8% (7%)	0% (6%)	0% (0%)	0% (0%)
1997	16% (18%)	9% (13%)	20% (29%)	0% (0%)	0% (1%)
1996	19% (21%)	11% (14%)	40% (48%)	0% (0%)	0% (13%)
1995	22% (24%)	11% (13%)	45% (58%)	0% (0%)	11% (26%)
1994	25% (27%)	15% (18%)	45% (42%)	0% (0%)	12% (25%)
1993	27% (30%)	22% (20%)	70% (82%)	0% (0%)	30% (46%)
1992	29% (32%)	26% (28%)	90% (92%)	0% (4%)	45% (57%)
1991	30% (33%)	30% (33%)	80% (79%)	3% (3%)	36% (48%)
1990	32% (37%)	35% (36%)	55% (57%)	3% (9%)	14% (24%)
1989	34% (37%)	35% (38%)	41% (47%)	4% (8%)	10% (12%)
1988	36% (45%)	35% (36%)	65% (68%)	5% (8%)	25% (33%)
1987	38% (45%)	35% (36%)	65% (69%)	6% (11%)	35% (44%)
1986	39% (46%)	40% (39%)	80% (92%)	3% (12%)	48% (60%)
1985	41% (46%)	30% (15%)	73% (80%)	0% (0%)	19% (28%)
1984	43% (46%)	30% (17%)	70% (94%)	0% (0%)	20% (38%)
1983	50% (53%)	30% (17%)	100% (124%)	0% (0%)	35% (54%)
1982	58% (60%)	30% (17%)	110% (124%)	0% (0%)	50% (69%)
1981	65% (68%)	30% (30%)	120% (150%)	0% (0%)	50% (69%)
1980	73% (76%)	35% (30%)	110% (136%)	2% (3%)	45% (62%)
1979	80% (86%)	45% (43%)	115% (139%)	12% (14%)	45% (67%)
1978	87% (94%)	50% (54%)	110% (137%)	15% (20%)	45% (63%)
1977	93% (99%)	55% (56%)	125% (154%)	20% (22%)	50% (70%)
1976	100% (102%)	55% (62%)	140% (156%)	20% (27%)	60% (83%)
1975	106% (104%)	55% (62%)	220% (245%)	25% (24%)	100% (128%)
1974	113% (116%)	55% (63%)	280% (331%)	40% (48%)	190% (235%)
1973	118% (131%)	60% (65%)	115% (136%)	60% (53%)	80% (107%)
1972	124% (138%)	60% (82%)	115% (127%)	60% (65%)	70% (91%)
1971	129% (143%)	60% (82%)	115% (127%)	60% (73%)	75% (98%)
1970	135% (150%)	60% (82%)	115% (127%)	60% (75%)	100% (128%)
1969	140% (156%)	60% (82%)	115% (127%)	60% (68%)	100% (183%)
1968	146% (159%)	60% (82%)	115% (127%)	60% (75%)	100% (179%)
1967	152% (164%)	60% (82%)	115% (127%)	60% (96%)	100% (285%)
1966	158% (165%)	60% (82%)	115% (127%)	60% (122%)	100% (494%)
1965	164% (170%)	60% (82%)	115% (127%)	60% (134%)	100% (488%)
1964	170% (178%)	60% (82%)	115% (127%)	60% (146%)	100% (473%)
1963	176% (191%)	60% (82%)	115% (127%)	60% (156%)	100% (476%)
1962	182% (193%)	60% (82%)	115% (127%)	60% (156%)	100% (476%)
1961	188% (212%)	60% (82%)	115% (127%)	60% (156%)	100% (476%)
1960	194% (213%)				
1959	200% (220%)				
1958	210% (231%)				

A terminal bonus of 11% (23%) applies to maturing ten year Conventional With Profits (single premium) Bonds

Figures in brackets relate to bonuses declared July 2008

PLL Utilised With-Profits		
Units Purchased In	Terminal Bonus	MVR
1996	36.5%	-11.0%
1997	17.0%	-11.0%
1998	0.0%	-13.0%
Pre 01/10/1999	0.0%	-20.0%
Post 01/10/1999	9.5%	0.0%
2000	9.5%	-11.0%
2001	10.5%	-11.0%
2002	21.0%	-11.0%
2003	26.5%	-11.0%
2004	17.5%	-11.0%
2005	5.5%	-11.0%
2006	0.0%	-14.0%
2007	0.0%	-18.0%
2008	0.0%	-13.0%
2009	0.0%	0.0%

The above table applies to pensions and non-pensions policies

SEDA Personal Pension Maturity Bonuses and Cash Commutation Factors applicable from 1st January 2009						
Pension Age	Maturity Bonuses				Cash Commutation Factors	
	01 Dec 1999 - 31 Dec 1999		01 Apr 1986 - 30 Nov 1999		Male	Female
	Male	Female	Male	Female		
60	68.5%	72.5%	5.0%	7.0%	16.833	17.864
61	67.9%	71.7%	4.6%	6.6%	16.354	17.533
62	67.3%	70.9%	4.2%	6.2%	15.908	17.168
63	66.7%	70.1%	3.8%	5.8%	15.495	16.797
64	66.1%	69.3%	3.4%	5.4%	15.110	16.421
65	65.5%	68.5%	3.0%	5.0%	14.750	16.039
66	64.4%	67.9%	2.4%	4.6%	14.187	15.652
67	63.3%	67.3%	1.8%	4.2%	13.690	15.261
68	62.2%	66.7%	1.2%	3.8%	13.238	14.864
69	61.1%	66.1%	0.6%	3.4%	12.826	14.463
70	60.0%	65.5%	0.0%	3.0%	12.450	14.058
71	60.0%	64.4%	n/a	n/a	11.849	13.648
72	60.0%	63.3%	n/a	n/a	11.321	13.240
73	60.0%	62.2%	n/a	n/a	10.854	12.829
74	60.0%	61.1%	n/a	n/a	10.438	12.414
75	60.0%	60.0%	n/a	n/a	10.068	11.995

Different scales of maturity bonus apply to policies depending on when they commenced

No maturity bonuses apply to policies that commenced before April 1986

The same cash commutation factors apply regardless of when a policy commenced

**This sheet refers solely to the Classic Conventional With-Profits Personal Pension Policy**

On retirement, the pension payable comprises the basic pension per annum increased by the relevant