

## MONTHLY INVESTMENT BULLETIN – OCTOBER 2011

### Select Pension Funds

#### IGNIS Asset Management

Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP Adventurous Managed	25	10/05/1996	-4.06	17.01	-21.55	5.38	-4.74
Phoenix SCP Balanced Managed	21	27/04/1989	-2.98	13.24	-16.68	4.23	-3.58
Phoenix SCP Cautious Managed	26	10/05/1996	-1.88	5.28	-11.60	1.73	-2.44
Phoenix SCP IGNIS European Stockmarket	30	01/07/2002	-13.38	17.87	-29.32	5.63	-6.71
Phoenix SCP IGNIS Far East Stockmarket	31	01/07/2002	-3.22	33.95	-5.85	10.23	-1.20
Phoenix SCP IGNIS Fixed Interest	23	21/02/1989	-1.08	9.96	15.23	3.22	2.88
Phoenix SCP IGNIS Guaranteed Deposit	24	01/07/2002	-0.62	0.31	6.25	0.10	1.22
Phoenix SCP IGNIS Japan Stockmarket	32	10/05/1996	-1.77	2.27	-43.32	0.75	-10.73
Phoenix SCP IGNIS North America Stockmarket	29	10/05/1996	7.89	21.37	-5.58	6.67	-1.14
Phoenix SCP IGNIS UK Stockmarket	28	10/05/1996	-0.85	29.62	-19.97	9.03	-4.36
Phoenix SCP IGNIS With Profits	27	01/11/1999	4.06	12.52	21.78	4.01	4.02
Phoenix SCP IGNIS World Stockmarket	33	01/07/2002	-4.40	20.03	-21.50	6.27	-4.73

#### KBC Asset Management

Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP KBC Balanced Managed	169	01/01/2002	-1.58	19.07	-25.93	5.99	-5.83
Phoenix SCP KBC Managed	39	01/01/1991	-1.77	12.86	-25.69	4.12	-5.77
Phoenix SCP KBC Euroland Equity	171	01/01/2002	-16.3	36.60	20.10	10.95	3.73
Phoenix SCP KBC Euro Balanced	172	01/01/2002	-8.36	33.04	-13.17	9.98	-2.78
Phoenix SCP KBC Dividend Plus Global Equity (FA)	175	08/10/1999	0.60	-9.97	-34.58	-3.44	-8.14
Phoenix SCP KBC Dividend Plus Global Equity (TP)	173	01/07/2002	0.86	32.69	-21.45	9.89	-4.71
Phoenix SCP KBC Irish Equity	40	01/01/1991	-1.15	-8.00	-66.81	-2.74	-19.80

## Select Pension Funds continued...

### Aberdeen Asset Management

Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP AAM Global Champions	49	03/04/00	0.64	30.40	-6.14	9.25	-1.26
Phoenix SCP AAM Technology	47	03/04/00	9.87	57.05	15.29	16.24	2.89

### Blackrock Merrill Lynch Investment Manager

Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP MLIM Euro Global Balanced Managed	41	04/01/99	-4.41	22.06	-5.05	6.87	-1.03
Phoenix SCP MLIM Euro Global Bond	168	04/01/99	-1.59	3.13	4.15	1.03	0.82
Phoenix SCP MLIM Global Equity Fund	167	30/06/99	-8.90	22.83	-18.11	7.10	-3.92

Source Financial Express, Performance to 31 October 2011

Phoenix Ireland is the trading name used by Scottish Mutual International Limited and Phoenix Life Limited. Scottish Mutual International Limited is authorised and regulated by the Central Bank of Ireland and is registered in Ireland (Company No. 242244). The company's registered office is 25-28 North Wall Quay Dublin 1, Ireland. An up-to-date list of its directors, containing the particulars required by paragraphs (a), (b) and (c) of section 196(1) of the Companies Act 1963, is available upon request from the company's registered office. Phoenix Life Limited is authorised and regulated in the United Kingdom by the Financial Services Authority. Phoenix Life Limited is incorporated in England (Company No. 1016269) and has a registered branch in Ireland (Branch No. 906073). The company's registered office is 1 Wythall Green Way, Wythall, Birmingham B47 6WG United Kingdom. Its directors are A B Davidson (UK), J P Evans (UK), M J Merrick (UK), A Moss (UK), M D Ross (UK), J C Park (UK), W R Treen (UK), M N Urmston (UK) and J Yates (UK).

## SELEXIS Life Funds (GROSS Roll-Up )

### IGNIS Asset Management

Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP Adventurous Managed	85	10/05/96	-3.21	18.73	-19.76	5.89	-4.31
Phoenix SCP Balanced Managed	79	27/04/89	-2.14	15.04	-14.60	4.78	-3.11
Phoenix SCP Cautious Managed	78	10/05/96	-0.96	6.95	-9.47	2.27	-1.97
Phoenix SCP IGNIS European Equity	80	10/05/96	-12.53	19.59	-27.75	6.15	-6.29
Phoenix SCP IGNIS Far East Equity	86	10/05/96	-2.31	36.01	-3.75	10.79	-0.76
Phoenix SCP IGNIS Guaranteed Deposit	77	27/04/89	0.00	1.08	7.80	0.36	1.51
Phoenix SCP IGNIS Japan Equity	92	10/05/96	-0.91	7.53	-38.40	2.45	-9.24
Phoenix SCP IGNIS North America Equity	89	10/05/96	15.72	33.52	4.68	10.11	0.92
Phoenix SCP IGNIS UK Equity	91	10/05/96	6.11	38.48	-13.93	11.46	-2.96
Phoenix SCP IGNIS With Profits	88	01/11/99	1.00	2.99	7.67	0.99	1.49
Phoenix SCP Selexis Managed	101	02/01/01	-2.62	17.88	-15.10	5.64	-3.22
Phoenix SCP IGNIS World Equity	83	10/05/96	-3.47	21.56	-19.90	6.72	-4.34

### KBC Asset Management

Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP KBC Euroland Equity	98	02/01/01	-16.15	22.39	-29.68	6.97	-6.80
Phoenix SCP KBC Dividend Plus Global Equity (FA)	102	02/03/02	1.60	35.97	-19.54	10.78	-4.25
Phoenix SCP KBC Irish Equity	90	01/01/91	0.75	-4.81	-66.48	-1.63	-19.64
Phoenix SCP KBC Dividend Plus Global Equity (TP)	100	02/01/01	1.52	35.59	-19.60	10.68	-4.27

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## SELEXIS Life Funds continued...

### Aberdeen Asset Management

Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP AAM Global Champions	84	03/04/00	1.51	32.21	-4.04	9.75	-0.82
Phoenix SCP AAM Technology	82	03/04/00	10.90	57.40	15.65	16.32	2.95
<b>Blackrock Merrill Lynch Investment Manager</b>							
Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP MLIM Euro Global Balanced Managed	93	04/01/99	-4.38	22.58	-4.29	7.02	-0.87
Phoenix SCP MLIM Euro Global Bond	95	04/01/99	-0.90	4.76	5.84	1.56	1.14
Phoenix SCP MLIM Global Equity	94	30/06/99	-8.22	23.01	-17.89	7.15	-3.87

Source Financial Express, Performance to 31 October 2011

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## Net Life Funds

Fund	Fund No	Launch Date	1 Year	3 Years	5 Years	*Annualised 3 years	*Annualised 5 years
Phoenix SCP IGNIS Cash	4	22/01/87	0.00	0.28	4.25	0.09	0.84
Phoenix SCP Cautious Managed	15	10/05/97	-2.49	13.48	-8.28	4.31	-1.71
Phoenix SCP IGNIS Equity	2	22/01/87	-4.19	8.65	-44.99	2.80	-11.27
Phoenix SCP IGNIS Fixed Interest	9	18/05/92	-0.68	10.49	17.12	3.38	3.21
Phoenix SCP IGNIS Gilt	3	22/01/87	-0.66	10.51	17.12	3.39	3.21
Phoenix SCP IGNIS International	8	18/05/92	-7.74	23.27	-21.22	7.22	-4.66
Phoenix SCP Managed	1	22/01/87	-4.67	16.76	-14.30	5.30	-3.04
Phoenix SCP IGNIS Master	6	18/05/92	-4.66	16.63	-14.50	5.26	-3.08
Phoenix SCP IGNIS Secure	10	18/05/92	0.00	0.33	4.31	0.11	0.85
Phoenix SCP IGNIS Worldwide	5	28/03/88	-7.72	23.22	-21.22	7.21	-4.66
Phoenix SCP KBC Irish Equity	7	18/05/92	0.67	-10.36	-63.60	-3.58	-18.30
Phoenix SCP AAM Global Champions	17	12/06/00	1.53	48.17	4.74	14.00	0.93
Phoenix SCP AAM Technology	16	03/04/00	10.96	54.63	9.87	15.64	1.90

Source Financial Express, Performance to 31 October 2011

Returns are based a bid to bid performance and do not represent the returns achieved by individual policies linked to the funds.

\* Annualised performance figures show the equivalent annual performance for the stated time period, allowing for the effects of compounding.

Please note that pricing of funds may vary depending on the version of the fund which you hold. Changes in rates of exchange may cause the value of the investment to fluctuate.

Past performance should not be taken as a guide to the future and you should remember that the price of units may go down as well as up and is not guaranteed.

**Any investment decision regarding the suitability of the funds should be taken in consultation between an investor and their intermediary, the intermediary having considered the investors individual circumstances and attitude to risk.**

Phoenix Ireland cannot provide guarantees in relation to fund performance.

The research and analysis contained in this circular has been procured and may have been acted on by Phoenix Ireland for its own purposes. **The results are being made available to investors for information only and you should seek independent advice before making any investment decisions.**